



NEWS RELEASE

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FOR IMMEDIATE RELEASE

Certified Partner Program for Resellers announced by Para Systems/ Minuteman Power Technologies

Program provides marketing assistance, technical assistance, and extended warranties to resellers of Para Systems/ Minuteman Power Technologies products

Carrollton, Texas – April 28, 2008 - Para Systems has introduced its Certified Partner Program for resellers of its Para Systems/Minuteman Power Technology products.

The Minuteman Certified Partner Program is an opportunity for resellers and installers and their customers to tap into Para Systems' marketing resources and earn funds for the promotion of Minuteman products with annual purchases of Minuteman products in excess of \$10,000.

Qualified resellers and installers of power and communication-related products and services are eligible for Para Systems' Certified Partner program if they agree to:

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www.minutemanups.com • www.sizemyups.com • www.sizemypdu.com

- Submit a Minuteman Certified Partner Program application
- Actively sell power-related products to end users in the United States.
- Annually purchase at least \$10,000 of Minuteman products from authorized Minuteman distributors.
- Have sales, service and technical personnel trained on Minuteman products.
- Participate in promotional campaigns initiated by Para Systems.
- Include a customized **www.sizemyups.com** page on their website
- Highlight Minuteman products on their web site

In order to qualify for the program, resellers must submit an Certified Partner Program application (available on-line at www.minutemanups.com/partners).

Each Partner Agreement will be valid for one year and may be renewed annually. Certified Partners may be re-certified each year based on the prior year's performance and with agreement of both parties.

In turn, Para Systems will:

- Provide early notification of product news and announcements.
- Provide and additional year of warranty on Minuteman UPS products.
- Provide full access to technical and marketing assistance.
- Provide a customized **www.sizemyups.com** website for their business.
- Provide on-line access to forms and information updates.
- Include the Certified Partner in the Certified Partner/Dealer Locator on **www.minutemanups.com** which allows potential customers to find their business and contact information.
- Provide signage for their office.
- Offer replacement batteries and Minuteman services at a 20% discount.

In announcing the Certified Partner Program, Rod Pullen, President of Para Systems stated:

"We are very excited about being able to add this level of support for the resellers of our Minuteman product line. This will help us better support some of our vertical markets including security and telephone systems resellers. We look forward to working with our reseller partners. "

Minuteman Power Technology products are sold through major national and regional distributors. Products include:

- Uninterruptible Power Supply (UPS) systems
- Power Distribution Units (PDUs)
- Power Management Systems
- Keyboard-Video-Mouse (KVM) systems
- Surge Suppressors
- Power monitoring and management software

Additional information on the program can be found at:

www.minutemanups.com/partners

Background on Para Systems

Para Systems, Inc. is a leading provider of power technologies for over 25 years including the Minuteman uninterruptible power supplies (UPS) for mission-critical equipment protection such as computers, telecommunications systems, security systems and Internet devices. Minuteman UPS products range from 400VA standby units to true sine wave, line interactive, and on-line models rated up to 10kVA.

Para Systems provides SentryPlus™ remote power and network management controller software for all popular operating systems including Microsoft® Windows®, Novell, Unix, and Linux. Para Systems also sells power distribution units (PDU), power management software, keyboard-video-mouse (KVM) systems and surge suppressors.

Additional corporate and product information is available at the Company's website www.minutemanups.com. A free UPS sizing and selection tool is available at www.sizemyups.com that can determine which Minuteman® UPS units can best meet

your application's power protection needs. The website www.sizemypdu.com can determine which PDU is appropriate and www.comparemyups.com can compare UPS features to competitive products.

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